



**CO-SPONSOR: EVANSVILLE POLICE
DEPARTMENT**

HOSTAGE NEGOTIATIONS PHASE III

**AUGUST 11-15,
2025**

REGISTRATION INFORMATION

Register at www.PATC.com or [click here](#) to view more course information and register.

COURSE OVERVIEW

Phase III of the Hostage Negotiations program builds on the foundational knowledge of Phases I and II. It covers supervisory and management skills for negotiation teams and scenes, expertise in predicting resolutions for hostage situations, analysis of mentally disturbed risks, tailored communication skills, stress management, negotiation strategies for correctional facilities, and addressing PTSD in victims.

TRAINING LOCATION

CK Newsome Center
100 E Walnut Street
Evansville, IN 47713

HOTEL ACCOMIDATIONS

**Comfort Inn & Suites Evansville
Airport**
3901 Hwy 41 N
Evansville, IN 47711
Phone: 812-423-5818
Contact Hotel for Stat Govt. Rate

QUESTIONS?

www.PATC.com
1-800-369-0119



**BRANDON PIERPOINT
Instructor**

Hostage Negotiations, Phase III

Instructor: Brandon Pierpoint

Brandon Pierpoint is a retired Sergeant with the Lubbock County Sheriff's Office and served his community for over twenty years. Brandon attended Baylor University and South Plains College, where he received an associate degree in Law enforcement Technology.

Since the start of his career in law enforcement Brandon has served in various capacities, such as the jail division, court division and the patrol division. Within the jail division, Brandon was a member of the Detention Response Team, and support services. Brandon served in courtroom security for high profile trials and was soon transferred to the patrol division. Brandon would then be promoted to the criminal investigations division where he spent the last half of his career.

Brandon became involved in hostage negotiations in 2003 and was the Team Leader of the SWAT Negotiations Team. In 2002 Brandon was honored with the Lifesaving Award for preventing an in-custody suicide attempt.

Brandon is a TCOLE instructor, Mental Health Peace Officer, Firearms Instructor, and holds a Master Peace Officer Certificate. In 2007, Brandon was appointed as the new region six director of training and was elected as President of the Texas Association of Hostage Negotiators in 2015. Brandon served as an advisor on the board of directors until 2021.

Brandon has had the honor of presenting at multiple conferences including the Texas Association of Hostage Negotiators, California Association of Hostage Negotiators, Western States Hostage Negotiators Association, National Tactical Officers Association, and the International Association of Chiefs of Police.

This training module is a continuation of the Phase I and Phase II Hostage Negotiations course. To qualify to take the Phase III Hostage Negotiations Certification you must have completed Phase I and II through Public Agency Training Council. No other hostage training courses will qualify an individual / team to take Phase III. This is a tested training class. A 50 Question Test Based on Phase I, II & III will be given. A passing score of 70% or greater is required to receive your Certification Certificate. Each student will be critiqued and given feedback on their ability to fulfill the duties of a "primary" negotiator through this course.

Other advanced topics covered in Phase III will be:

- Negotiator Competencies and Influence and Persuasion
- Supervision and Management of a Hostage Negotiation Team and Hostage Scene
- Hostage / Barricade Situations Considerations, Threat Assessment, and Indicators of Progress
- Suicidal Risk Assessment and Intervention
- Communication and Negotiation Skills with Different Psychiatric Conditions;
- Kidnap Negotiations.
- Negotiating with Terrorists and Active Shooters
- Communication and Negotiation Skills Applicable to Jail and Correction Facilities;
- P.T.S.D. and Traumatic Brain Injury
- Stress & Anxiety Management

Hostage Negotiations, Phase III

Day 1

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|---------------------|---|
| 8:00 am - 8:30 am | Registration |
| 8:30 am - 9:30 am | Course introduction and review of Hostage I and II competencies. |
| 9:30 am - 9:45 am | Break |
| 9:45 am - 10:45 am | Finish review of negotiator competencies. Coaching (being a secondary negotiator) and intelligence gather, management, and dissemination. |
| 10:45 am - 11:00 am | Break |
| 11:00 am - 12:00 pm | Practice and feedback on your performance as a primary negotiator. |
| 12:00pm - 1:00 pm | Lunch (On Your Own) |
| 1:00 pm - 2:00 pm | Risk Indicators, prediction of violence, and situation assessment. |
| 2:00 pm - 2:15 pm | Break |
| 2:15pm - 3:15 pm | Situation assessment and indicators of progress. |
| 3:15 pm - 3:30 pm | Break |
| 3:30 pm - 5:00 pm | Supervision and management of a hostage (crisis) negotiation team, team selection and applicant interviews. |

Day 2

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|---------------------|--|
| 8:00 am - 9:30 am | Review of Day 1, managing threatening situations, coordination with SWAT and command elements. |
| 9:30 am - 9:45 am | Break |
| 9:45 am - 10:45 am | Training and preparing a team. Callout operations. Incident debrief (Hockley CO) |
| 10:45 am - 11:00 am | Break |
| 11:00 am - 12:00 pm | Hostage situation considerations, hostage welfare and management. |
| 12:00 pm - 1:00 pm | Lunch (On Your Own) |
| 1:00 pm - 2:00 pm | Documentation, situation boards, evidence, post-operation debriefings, and expert testimony. |
| 2:00 pm - 2:15 pm | Break |
| 2:15 pm - 3:15 pm | Stress and anxiety management. |
| 3:15 pm - 3:30 pm | Break |
| 3:30 pm - 5:00 pm | Scenario practice. |

Hostage Negotiations, Phase III

Day 3

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|---------------------|--|
| 8:00 am - 9:30 am | Team leadership, state negotiator associations, resources, NCNA. |
| 9:30 am - 9:45 am | Break |
| 9:45 am - 10:45 am | Negotiations in a corrections setting. |
| 10:45 am - 11:00 am | Break |
| 11:00 am - 12:00 pm | Introduction to PTSD and TBI. |
| 12:00 pm - 1:00 pm | Lunch (On Your Own) |
| 1:00 pm - 2:00 pm | Paraphrasing warm-up exercise. |
| 2:00 pm - 2:15 pm | Break |
| 2:15 pm - 3:15 pm | Suicide assessment and intervention. |
| 3:15 pm - 3:30 pm | Break |
| 3:30 pm - 5:00 pm | Scenario practice and feedback given. |

Day 4

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| 8:00 am - 9:30 am | Application: Callout debriefs as examples of what's been covered so far. |
| 9:30 am - 9:45 am | Break |
| 9:45 am - 10:45 am | Introduction of negotiation with different psychiatric conditions |
| 10:45 am - 11:00 am | Break |
| 11:00 am 12:00 pm | Topic continued |
| 12:00 pm - 1:00 pm | Lunch (On Your Own) |
| 1:00 pm - 2:00 pm | Negotiating with the personality disordered and psychopathic |
| 2:00 pm - 2:15 pm | Break |
| 2:15 pm - 3:15 pm | Topic continued. |
| 3:15 pm - 3:30 pm | Break |
| 3:30 pm - 5:00 pm | Callout debriefings as examples |

Day 5

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|---------------------|---|
| 8:00 am - 9:30 am | Kidnap Negotiations. |
| 9:30 am - 9:45 am | Break |
| 9:45 am - 10:45 am | Negotiating with Terrorists and Active Shooters. Negotiator research overview and handling negotiator stress. |
| 10:45 am - 11:00 am | Break |
| 11:00 am - 12:00 pm | Wrap up and course examination |